

Program Tuesday April 14, 2009

NOTE: Available speaker handouts are on the NERCE website (www.nerce.org).
Please download PRIOR to the meeting.

9:00 – 10:00 AM Track One: Management

99th Percentile Organizations Have 99th Percentile Leaders.

Bob Page

This presentation will highlight evidence based leadership tactics used by Newton-Wellesley Hospital and other 99th Percentile Organizations. Managers will learn how good leadership tactics help create an environment that facilitates optimum staff engagement and help improve patient physician and staff satisfaction.

9:00 – 10:00 AM Track Two: Changes in Testing

What You Need to Know to Protect Yourself from MRSA:MRSA and Clostridium difficile in the Health Care Setting.

Andrea Pierce, PhD, Field Technical Support Scientist, Cepheid Inc., Sunnyvale CA

Dr. Pierce will provide an overview of MRSA infection and surveillance testing. She will also present newest developments in Clostridium difficile testing.

9:00 – 10:00 AM Track Three: Laboratory Outreach

Future of Outreach Testing in These Economic Times

Regina Macdonald, Vice President, 4Medica

In the past, laboratories have been viewed by administration as a high volume low margin business making it challenging for laboratory leaders to convince administration to invest in laboratory outreach. Although the journey has been tough, approximately 75% of hospital laboratories are in outreach today. Like any great program, investments need to continue to deliver a great service and compete against fierce competitors. With the current state of the economy, money is tight in every industry across America, this includes healthcare, and hospitals are no exception. During this presentation we will explore and learn about what it will take to drive a successful outreach program. How will economic changes affect plans to develop, manage and invest in outreach programs? Will there be funds available for only those high margin programs within hospitals? How will the value proposition change in the eyes of physicians, payers and patients? What impact will the government have on our plans to grow outreach? What can you do to stay ahead of the curve and grow revenue and manage cost?

Please visit our web site for latest updates to the program,
exhibitors and sponsors

www.nerce.org

Program Tuesday April 14, 2009, continued

9:00 – 10:00 AM Track Four: Emerging Technologies

Validating Gene Expression Profiles in Circulating Tumor Cells From Patients with Prostate Cancer.

Martin Fleisher, PhD, Chairman of the Department of Clinical Laboratories and Chief of the Clinical Chemistry Service at the Sloan-Kettering Cancer Center. Past President of Clinical Ligand Assay Society

Sponsored by FLUIDIGM

This presentation will discuss why targeted therapies require the application of molecular profiling and how the application of new technologies can impact patient management.

9:00 – 10:00 AM Workshop

CLIA update

Charles Reynolds, MS, M(ASCP), CLIA Program Specialist

This update will identify CLIA proficiency testing requirements, and describe how the CLIA program interacts with State and Accreditation Agencies

***10:00 – 11:00 AM BREAK SPONSORED BY
STAT DELIVERY SERVICE***

ENJOY THE EXHIBITS IN THE EXHIBIT HALL!

Program Tuesday April 14, 2009, continued

11:00 – 12:00 PM Track One: Management

The LEAN Experience

Martha Sunyog, MT (ASCP), Lean Consultant, ValuMetrix Services, Ortho Clinical Diagnostics

Sponsored By Ortho Clinical Diagnostics

Laboratories today are being faced with increasing demands from physicians and patients. Concomitantly, labs are challenged to maintain high quality performance while doing more with less. Lean tools and principles provide powerful ways to eliminate waste and make the entire lab team more efficient. Hear how many labs are successfully implementing change and working smarter using Lean.

11:00 – 12:00 PM Track Two: Changes in Testing

My Lab is Going to the Dogs.....and Cats too!

Daniel French, MT(ASCP)

An introduction to Veterinary Clinical Hematology, including key similarities and differences to human blood cells, hemoparasites, common hematological disorders encountered in veterinary medicine, and opportunities within the veterinary field for medical technologists looking for something new in their career will be presented.

Program Tuesday April 14, 2009, continued

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11:00 – 12:00 PM Track Three: Laboratory Outreach

Outreach Programs: To Do or Not To Do....That is the Question

Barbara Goldsmith, PhD, Vice President of Laboratory Services for Caritas Christi Health Care, a six hospital system in Boston, Massachusetts.
President of American Association of Clinical Chemistry

Outreach programs have developed for a number of reasons, and include the contribution to hospital and laboratory revenues and the optimal use of existing staff and instrumentation. Proper planning, infrastructure, and support from the hosting institution are paramount to success. Necessary components for an outreach program and examples of what, and what does not, work will be discussed.

11:00 – 12:00 PM Track Four: Emerging Technologies

The BioMark™ System: A Unique Real-Time qPCR Platform Technology by Fluidigm

Grace Johnston, M.S., Field Application Scientist for Fluidigm, Inc., South San Francisco, CA

Sponsored by FLUIDIGM

The BioMark™ line of life science products is meeting the new challenges of today's high throughput research demands through the use of Integrated Fluidic Circuits and nanofluidic technology. These next generation innovative products allow scientists to apply licensed probe-based assays to meet high throughput qPCR assay demands eliminating the need for robotics. The platform supports several applications including gene expression, SNP genotyping and absolute quantitation by digital PCR.

11:00 – 12:00 PM Workshop

The Joint Commission in 2009

Margaret Peck, MS, MT (ASCP), Executive Director Laboratory Accreditation Program, The Joint Commission

This presentation will focus on significant changes at The Joint Commission that impact the Laboratory Accreditation Program Standards and Survey Process

Program Tuesday April 14, 2009, continued

12:00 – 2:00PM - LUNCH
SPONSORED BY LABCORP

PLEASE VISIT OUR EXHIBITORS!

2:00 – 3:00 PM Track One: Management

<p><u>The Culturally Diverse Workplace: How to Integrate, Mentor and, Retain Your Employees</u> Ana Hooker, MBA, MT(ASCP), Division Manager Genetics, ARUP Laboratories</p>

Sponsored by ARUP

This presentation is designed to give insight and perspective to the laboratory management on how to successfully integrate into the workplace a diverse workforce.

2:00 – 3:00 PM Track Two: Changes In Testing

<p><u>BNP vs NT-proBNP</u> Martin Kroll, MD</p>

Two different peptides, BNP and NT-proBNP, are available for diagnosis and monitoring of heart failure and associated cardiac risk. They demonstrate similar and differing biochemical and physiologic properties. They both demonstrate adequate diagnostic accuracy, but small differences affect their utility and acceptance by varying groups of physicians. Knowledge of the properties of the peptides and their studies of diagnostic accuracy improve the utility of the tests.

2:00 – 3:00 PM Track Three: Laboratory Outreach

<p><u>Overview of stem Cell Research and Medical Application</u> TBA</p>
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The practical definition of a stem cell is the functional definition - the ability to regenerate tissue over a lifetime. For example, the gold standard test for a bone marrow or hematopoietic stem cell (HSC) is the ability to transplant one cell and save an individual without HSCs. In this case, a stem cell must be able to produce new blood cells and immune cells over a long term, demonstrating potency. It should also be possible to isolate stem cells from the transplanted individual, which can themselves be transplanted into another individual without HSCs, demonstrating that the stem cell was able to self-renew. This presentation will give an overview of stem cell research and medical applications.

Program Tuesday, April 14 2009 continued

NOTE: Available speaker handouts are on the NERCE website (www.nerce.org).
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2:00 – 3:00 PM Track Four: Emerging Technologies

Retrospective Identification and Validation of Gene Signature-Based Diagnostic Assays from FFPE

Bruce Seligmann, Ph.D., Founder, CSO, VP R&D, HTG, Inc, Tucson, AZ

A novel technology will be described, the quantitative Nuclease Protection Assay (qNPA™), used to measure both mRNA and miRNA multiplexed gene expression signatures from FFPE as well as other sample types. A case study will be presented of a retrospective study utilizing FFPE tissue that identified a prognostic 2-gene signature that is able to identify patients with only 37% or 14% overall two year survival with standard of care treatment of CHOP chemotherapy plus anti-CD20 monoclonal Rituxan (CHOP-R) every 21 days. Additional examples will be presented, including the use of a whole genome qNPA miRNA array and mid-density qNPA mRNA arrays to identify biomarker sets retrospectively from FFPE.

2:00 – 3:00 PM Workshop

CAP Updates – What's New in LAP

Joan Rose, MT(ASCP)SH, Senior Technical Specialist; Laboratory Accreditation Program; College of American Pathologists

Being in compliance is not just an inspection day activity, and not staying current with requirements can cost you time and money. Continuous compliance, the process of evaluating and implementing requirements every day in the laboratory, is even more critical in the new era of unannounced inspections. This session will explain the most recent changes to the Laboratory Accreditation Program of the College of American Pathologists including the current operational program design changes and how they can help a lab comply with accreditation requirements.

3:00 – 3:30 PM BREAK

ENJOY THE EXHIBITS IN THE EXHIBIT HALL!

Program Tuesday, April 14 2009 continued

NOTE: Available speaker handouts are on the NERCE website (www.nerce.org).
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3:30 – 4:30 PM Track One: Management

Calibration Verification: Understanding its Impact on Quality Results
John Nagle, PhD, BCLD, FACB, Chief Scientific Officer, Maine Standards Company, Windham, ME

Sponsored by Maine Standards Company

Hospital and independent testing laboratories (in vitro diagnostics) in the United States have been required to meet twice annual calibration verification testing requirements since 1988. In the 2003 Final Rule for the Clinical Laboratory Improvement Act of 1988 (CLIA '88), physician office laboratories (POL) were added to those laboratories required to perform and maintain documentation of calibration verification on a six month schedule, at a minimum. We define and describe simple methods of meeting this regulatory requirement and their impact on quality.

3:30 – 4:30 PM Track Two: Changes in Testing

Update on Diabetes Markers
David B. Sacks, MB, ChB, FACP, FRCPath, Associate Professor of Medicine, Harvard Medical School; Medical Director of Clinical Chemistry and Director, Clinical Pathology Training Program, Brigham and Women's Hospital.

This presentation will discuss current tests for diagnosis and monitoring patients with diabetes and changes expected to be introduced in the near future.

3:30 – 4:30 PM Track Three: Laboratory Outreach

New Trends in POCT an Exciting Overview
Richard A Lebo, BS, MT(ASCP), Senior Product Support Specialist
LifeScan, Inc.

Sponsored by Lifescan Inc.

The program will provide a brief overview of the new trends, concerns and opportunities that are being encountered in the world of point-of-care testing. The presentation is by one "from the trenches" who still closely observes changes in the field.

Speaker Biographies are available on the NERCE Web site
<http://www.nerce.org/biographies.htm>

Program Tuesday, April 14, 2009, continued

3:30 – 4:30 PM Track Four: Emerging Technologies

Multiplexing Assays.
Mark Kopnitsky

The implementation of Multiplex Testing in the clinical laboratory will be discussed.

3:30 – 4:30 PM Workshop

“COLA Update”
Irwin Z Rothenberg, MBA, MS, MT(ASCP), Surveys Team Leader at
COLA

An overview of COLA; our survey process, philosophy, and resources, and how we are applying advanced technology to maximize customer service will be presented.

Raffle Drawing will be held in the exhibit hall following the last
session of the day
You must be present to win!

4:30 – 6:00 PM Wine and Cheese Reception

**SPONSORED BY STAT DELIVERY SERVICE, ORTHO
CLINICAL DIAGNOSTICS, ADVANCE NEWSMAGAZINES AND
CLINICAL LABORATORY PRODUCTS**

All are welcome to attend!

Relax and network with your colleagues.

6:00 – 8:00 PM Dinner and Lecture with Dr. Fred S Apple

Sponsored by SENSERA, INVERNESS MEDICAL and AACC

****Pre-registration is required****

Impact of High Sensitive Cardiac Troponin Assays on Clinical Practice: Time to Move Forward



The presentation will address both analytical and clinical issues pertaining to utilization of contemporary and future high-sensitive cardiac troponin assays in clinical and laboratory practice; including role of POC testing.

**Fred S Apple PhD
Professor and Medical Director of Clinical Laboratories
Hennepin County Medical Center, Minneapolis, MN**

Program Wednesday April 15, 2009

9:00 – 10:00 AM Track Five: Management

LIS Data and its Impact on the Implementation and Analysis of Core Measure and Regulatory Compliance.

Alexis Ciro, Marketing Support Representative MEDITECH

Our presentation aims to inform the audience of recent changes that have been brought forth by CMS and other regulatory committees in which hospitals will be responsible for meeting core measures. There will be a brief background on the reasons why such measures are now being evaluated and what impact this has on laboratories. We will show how laboratories and the data they produce dictate if the overall procedures and protocols are indeed working for the entire hospital.

9:00 – 10:00 AM Track Six: Changes in Testing

Relative Merits of Novel Cardiac Imaging in Risk Stratifying Patients with Coronary Artery Disease

Raymond Y Kwong MD MPH FACC, Director of Cardiac Magnetic Resonance Imaging, Cardiovascular Division, Department of Medicine, Brigham and Women's Hospital

This presentation will describe the current and novel imaging techniques in cardiac MRI in assessing myocardial physiology in various pathologic conditions. Relative merits of different advance techniques such as cardiac MRI, and CT in assessing myocardial structure, anatomy, and physiology will be reviewed.

9:00 – 10:00 AM Track Seven: Laboratory Outreach

Developing a Strategy to Protect and Grow Your Outreach Programs Key Accounts

Don Flott, Director of Learning and Development and Marketing Education, Mayo Medical Laboratories

This presentation will focus on a road map for developing and implementing a key account management strategy for the laboratory outreach program.

Program Wednesday, April 15, 2009, continued

9:00 – 10:00 AM Track Eight: Emerging Technologies

Emerging LC-MS Technology in Clinical Laboratory and as an Example the Analysis of Vitamin D metabolites by Tandem Mass Spectrometry
M. P. George, Program Manager, Clinical Mass Spectrometry, Agilent Technologies, Inc.

The clinical laboratories have recognized that (a) mass spectrometry experiments are amenable to most analytes of interest; (b) mass spectrometry methods can be effectively automated for the required high sample throughputs needed in the clinical laboratory; (c) mass spectrometers are easy to operate in clinical routine testing. Subsequently, more and more assays in endocrinology are converting to LC/MS/MS methods.

9:00 – 10:00 AM Workshop

Phlebotomy Overview, with Focus on Difficulty Draws
Leslie S. Magee, MBA, M.T. (ASCP) – Technical Services Specialist, BD Preanalytical Solutions

This seminar will focus on challenging conditions, i.e., patient or situation that can contribute to the difficulty of blood specimen collection.

10:00 – 11:00 AM BREAK

ENJOY THE EXHIBITS IN THE EXHIBIT HALL!

11:00 – 12:00 PM Track Five: Management

Clinical Management of Diabetes
Rajesh K Garg, MD

This discussion will focus on the goals of treatment in diabetes mellitus and the methods to achieve treatment goals.

11:00 – 12:00 PM Track Six: Changes in Testing

Integrating HPV Testing in Routine Care
Gyorgy Abel, MD, PhD. DABCC, Medical Director Clinical Immunology and Molecular Diagnostics Laboratories at Lahey Clinic Medical Center

Cervical cancer is caused by a single specific agent - certain "high-risk" types of the human papilloma virus (HPV). HPV is a very common virus and in the majority of cases it doesn't cause symptoms or long-term problems. But in some women, the infection remains active long enough to transform the normal cervical lining, which then develop into cancer. With the combination of Pap cytology and HPV DNA testing, we can better identify women who are at risk than with cytology alone. The presentation will review the available tests, current guidelines, and testing algorithms for cervical cancer screening, and the integration of the HPV DNA test into routine care. The clinical utility and significance and of the HPV vaccine will be also discussed.

Program Wednesday, April 15, 2009, continued

11:00 – 12:00 PM Track Seven: Laboratory Outreach

2D LC-MS/MS in the Simultaneous Analysis of Opiates and Benzodiazepines in TDM

Christopher Esposito, Senior Applications Scientist ThermoFisher Scientific

A single platform for the analysis of two classes of compounds that are commonly monitored in the field of pain management will be presented. We will examine the underlying technology and common pitfalls in using LC-MS for this type of analysis.

11:00 – 12:00 PM Track Eight: Emerging Technologies

Vitamin D Deficiency – Another Inconvenient Truth

Richard Furlanetto, MD, PhD, Medical Director – Endocrinology, Nichols Institute – Quest Diagnostics

The role of Vitamin D in health and disease will be discussed. The chemistry of Vitamin D and role of sunlight in its production, its role in calcium metabolism and bone health and the consequences of Vitamin D deficiency and evidence for current dietary recommendations will be covered.

11:00 – 12:00 PM Workshop

Managing Preanalytical Variables

Leslie S. Magee, MBA, M.T. (ASCP) – Technical Services Specialist, BD Preanalytical Solutions

Managing Preanalytical Variables in Specimen Collection is an intermediate course intended for phlebotomists, laboratorians, nurses and other healthcare professionals responsible for the collection, handling, processing and diagnostic testing of specimens in the clinical laboratory. A basic knowledge of phlebotomy and clinical laboratory science is required. The objective/goal of the program is to provide an understanding of the importance of factors that influence preanalytical variables in specimen collection, processing/handling. Identify preanalytical sources of error and their impact. Focus will be placed on established guidelines, procedures and techniques for proper venipuncture, specimen collection, processing and handling.

**Raffle Drawing
In the exhibit hall during lunch
You must be present to win!**

***12:00 – 2:00PM – LUNCH
SPONSORED BY STAT DELIVERY SERVICE***

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Program Wednesday, April 15, 2009, continued

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2:00 – 3:00 PM Track Five: Management

Developing Management Competencies and Integrating Management Skills Across the Lab
Mary Ellen Cortizas, JD

This presentation will discuss strategies for introducing management competencies to front line laboratory staff.

2:00 – 3:00 PM Track Six: Changes in Testing

Changes in Blood Bank Practices
Dorothy A. Bergeron, M.S., CLS (NCA)

This lecture is a personal reflection on changes that have occurred in Blood Bank practices from 1969 through the present day. The impact of these changes on CLS education will also be explored.

2:00 – 3:00 PM Track Seven: Laboratory Outreach

Laboratory Management of Antiplatelet Therapy
Jackie Coleman, Ph.D., Director of Scientific Affairs, Accumetrics, Inc

A presentation of studies and discussion of reasons to monitor antiplatelet therapy will be made.

2:00 – 3:00 PM Track Eight: Emerging Technologies

Biochip Array Technology – Research Applications
Rajneesh Mathur, MS, MBA

Fully & semi-automated platforms for Protein Microarrays will be described.

2:00 – 3:00 PM Workshop

25 Mistakes Phlebotomist Make
Nancy Erickson, PBT(ASCP), Owner/Educator of Phlebotomy Education Inc. and Director of the Certification Preparedness Agency

We will discuss common mistakes made during venipuncture and review the CLSI standards to keep medical professionals from making these mistakes.

Program Wednesday, April 15, 2009, continued

3:00 – 4:00 PM Track Five: Management

Keep Your Staff Up and Running – A Maintenance Guide
Martha Casassa, MS, CLD(NCA), MT(ASCP)

We spend time and resources choosing and maintaining equipment/instruments to optimize uptime and productivity. Our staff deserves our attention to optimize their uptime. All too often we expect top performance with little attention from our labor force. Well-organized orientation/training programs coupled with realistic competency assessments and ongoing education opportunities lead to a competent, confident, productive staff. Providing the right tools in the right space at the right time improves that productivity. Our staff also deserves the little extras that make a work environment satisfying and keeps them coming back. This presentation will provide a straightforward guide to keeping your staff up and running.

3:00 – 4:00 PM Track Six: Changes in Testing

Molecular Diagnostics: Assay Development and Implementation
John Greg Howe, PhD, Assistant Professor, Yale University School of Medicine

The lecture will discuss the unique development aspects of nucleic acid based tests that are used to diagnose and monitor a variety of pathogens, neoplasms and genetic diseases. There will also be a discussion of the how to implement these tests into clinical service.

3:00 – 4:00 PM Track Seven: Laboratory Outreach

Does Your Outreach Program Have a Strategy for Protecting Its Key Accounts?
Don Flott, Director of Learning and Development and Marketing Education, Mayo Medical Laboratories

Today most outreach programs do not have a strategy to protect and grow their key accounts. This presentation will focus on the reasons it is important to have a key account strategy and to provide an overview of what strategic account management consists of.

3:00 – 4:00 PM Track Eight: Emerging Technologies

Serum Free Light Chain Analysis: A Key Component of Diagnosis, Prognosis and Monitoring Patients with Monoclonal Gammopathies
Richard M O'Hara, Jr., PhD,

The Serum Free Light Chain (sFLC) assay is a recently approved test which sensitively measures circulating free kappa and lambda immunoglobulin light chains in serum. Using this test, clinicians and laboratorians can more accurately diagnose patients with plasma cell dyscrasias, such as Multiple Myeloma and AL Amyloidosis. The short serum half-life of unbound light chains provides a real-time measure of response to therapy, when using sFLC analysis to follow light chain concentrations.

Program Wednesday, April 15, 2009, continued

3:00 – 4:00 PM Workshop

How to Avoid a Lawsuit

Nancy Erickson, PBT(ASCP), Owner/Educator of Phlebotomy Education Inc. and Director of the Certification Preparedness Agency

We will discuss performance parameters of routine venipuncture and summarize facts from actual lawsuits and how to protect everyone from injury.

We hope you enjoyed the Conference and Exhibits

See you in April 2010 for our 24th Annual Meeting

Have a Safe Trip Home!

	TUESDAY, APRIL 14, 2009	
TIME	TRACK	EDUCATIONAL SESSION
8:00-9:00am	REGISTRATION	
9:00-10:00am	Management	99th Percentile Organizations have 99th Percentile Leaders, Bob Page
9:00-10:00am	Changes in Testing	What You Need to Know to Protect Yourself from MRSA:MRSA and Clostridium Difficile in the Health Care Setting, Andrea Pierce, PhD
9:00-10:00am	Laboratory Outreach	Future of Outreach Testing in These Economic Times, Regina Macdonald
9:00-10:00am	Emerging Technologies	Validating Gene Expression Profiles in Circulating Tumor Cells From Patients with Prostate Cancer., Martin Fleisher, PhD
9:00-10:00am	Workshop	CLIA Update, Charles Reynolds, MS
10:00-11:00am	BREAK - ENJOY THE EXHIBITS!	
11:00-12:00pm	Management	The Lean Experience, Martha Sunyog, MT (ASCP), Ortho Clinical Diagnostics
11:00-12:00pm	Changes in Testing	My Lab is Going to the Dogs.....and Cats Too!, Dan French, MT(ASCP)
11:00-12:00pm	Laboratory Outreach	Outreach Programs: To Do or Not To Do....That is the Question, Barbara Goldsmith, PhD
11:00-12:00pm	Emerging Technologies	The BioMark™ System: A Unique, Next Gen Real-Time qPCR Platform Technology by Fluidigm, Grace Johnston, MS
11:00-12:00pm	Workshop	The Joint Commission in 2009, Margaret Peck, MS, MT(ASCP)
12:00-2:00pm	LUNCH - ENJOY THE EXHIBITS!	
2:00-3:00pm	Management	The Culturally Diverse Workplace: How to Integrate, Mentor, and Retain your Employees, Ana Hooker, MBA, MT(ASCP)
2:00-3:00pm	Changes in Testing	BNP versus pro-BNP, Martin Kroll MD
2:00-3:00pm	Laboratory Outreach	Overview of stem Cell Research and Medical Application, TBA
2:00-3:00pm	Emerging Technologies	Retrospective Identification and Validation of Gene Signature-Based Diagnostic Assays from FFPE , Bruce Seligmann, Ph.D.,
2:00-3:00pm	Workshop	CAP Updates – What's New in LAP, Joan Rose, MT(ASCP)SH
3:00-3:30pm	BREAK - ENJOY THE EXHIBITS!	
3:30-4:30pm	Management	Calibration Verification: Understanding its Impact on Quality Results, John Nagle, PhD
3:30-4:30pm	Changes in Testing	Update on Diabetes Markers, David B. Sacks, MB, ChB, FACP, FRCPATH
3:30-4:30pm	Laboratory Outreach	New Trends in POCT an Exciting Overview, Richard A Lebo, BS, MT(ASCP)
3:30-4:30pm	Emerging Technologies	Multiplexing Assays, Mark Kopnitsky
3:30-4:30pm	Workshop	"COLA Update", Irwin Z Rothenberg
4:30-6:00pm	Complimentary Wine and Cheese Reception sponsored by STAT Delivery Services, Ortho Clinical Diagnostics, Advanced Newsmagazines and Clinical Laboratory Products. All are cordially invited to attend.	
6:00-8:00pm	Dinner and Lecture with Dr Fred S Apple, Ph.D - A World Expert on Cardiac Markers (Pre-Registration required)	

WEDNESDAY, APRIL 15, 2009		
TIME	TRACK	EDUCATIONAL SESSION
8:00-9:00am	REGISTRATION	
9:00-10:00am	Management	LIS Data and its Impact on the Implementation and Analysis of Core Measure and Regulatory Compliance., Alexis Ciro
9:00-10:00am	Changes in Testing	Relative Merits of Novel Cardiac Imaging in Risk Stratifying Patients with Coronary Artery Disease, Raymond Y Kwong MD MPH FACC
9:00-10:00am	Laboratory Outreach	Developing a Strategy to Protect and Grow Your Outreach Programs Key Accounts , Don Flott
9:00-10:00am	Emerging Technologies	Emerging LC-MS Technology in Clinical Laboratory and as an Example the Analysis of Vitamin D metabolites by Tandem Mass Spectrometry , MP George
9:00-10:00am	Workshop	Phlebotomy Overview, with Focus on Difficulty Draws, Leslie S. Magee, MBA, M.T. (ASCP)
10:00-11:00am	BREAK - ENJOY THE EXHIBITS!	
11:00-12:00pm	Management	Clinical Management of Diabetes, Rajesh K Garg, MD
11:00-12:00pm	Changes in Testing	Integrating HPV Testing in Routine Care, Gyorgy Abel, MD, PhD
11:00-12:00pm	Laboratory Outreach	2D LC-MS/MS in the Simultaneous Analysis of Opiates and Benzodiazepines in TDM, Christopher Esposito
11:00-12:00pm	Emerging Technologies	Vitamin D Deficiency – Another Inconvenient Truth, Richard Furlanetto, MD, PhD
11:00-12:00pm	Workshop	Managing Preanalytical Variables, Leslie S. Magee, MBA, M.T. (ASCP)
12:00-2:00pm	LUNCH - ENJOY THE EXHIBITS!	
2:00-3:00pm	Management	Developing Management Competencies and Integrating Management Skills Across the Lab, Mary Ellen Cortizas, JD
2:00-3:00pm	Changes in Testing	Changes in BB Practices, Dorothy Bergeron
2:00-3:00pm	Laboratory Outreach	Laboratory Management of Antiplatelet Therapy , Jackie Coleman, PhD
2:00-3:00pm	Emerging Technologies	Biochip Array Technology - Research Applications, Rajneesh Marthur, PhD
2:00-3:00pm	Workshop	25 Mistakes Phlebotomist Make , Nancy Erickson
3:00-4:00pm	Management	Keep Your Staff Up and Running - A Maintenance Guide, Martha Casassa, MS
3:00-4:00pm	Changes in Testing	Molecular Diagnostics: Assay Development and implementation, John Greg Howe, PhD
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3:00-4:00pm	Workshop	How to Avoid a Lawsuit, Nancy Erickson

The Convention Organizers:

BayState CLMA
CLAS: New England
NH/VT CLMA
Northeast AACC
Western Mass CLMA

Confirmed Vendors

(at time of printing)

Beckman Coulter	STAT Delivery Service
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Micro Video Instruments	ARUP
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Applied Biosystems	Tosoh Bioscience
Symex	Helmer
LabCorp	Nova Biomedical
Millipore	Monarch Life Sciences
STAT Medical Devices	Orchard Software
ALPCO	Siemens Medical Solutions
Mayo Medical Laboratories	Advanced Instruments
Ortho Clinical Diagnostics	Genzyme
Eastern Connection	UMASS Memorial Reference Lab
Roche Diagnostics Corp	J&S Medical Associates
Roche Point of Care	Hematechnologies (Hematek)
Telcor	The Binding Site
Abbott Diabetes	Abbott Diagnostics
Global Focus	Abbott Point of Care
Advance News Magazines	AACC
Advance for Med Lab Professionals	CLAS
	CLMA

The planning committee appreciates the following organizations help with our publicity efforts:

Advance for Med Lab Professionals

NEWS-Line for Lab Professionals

Clinical Chemistry News

Medical Laboratory Observer (MLO)

CAP Today

Clinical Laboratory Products (CLP)

Advance for Administrators of the laboratory

NOTES